LEADERSHIP AND NEGOTIATION CONCENTRATION, M.S.

Master of Science in Leadership and Negotiation

Degree requirements for the Leadership and Negotiation concentration are as follows:

Code	Title	Hours
MLN 500	Introduction to the Theory and Practice of Negotiation	3
MLN 505	Introduction to Models and Concepts in Leadership	3
MLN 610	Advanced Leadership and Negotiation Concepts	3
MLN 615	Leading and Negotiating in a Virtual and Multicultural World	3
MLN 620	Psychological Dimensions of Leadership and Negotiation	3
MLN 625	Gender, Leadership, and Negotiation	3
MLN 630	Leadership and Negotiation Lab I: Planning and Preparation Skills	3
MLN 635	Leadership and Negotiation Lab II: Relational Skills	3
MLN 640	Leadership and Negotiation Lab III: Challenging Situation Skills	3
MLN 645	Leadership and Negotiation Lab IV: Intangible Skills	3
MLN 650	Case Studies of Leadership and Negotiation	3
MLN 670	Leadership and Negotiation Application: Project and Capstone	3
Total Credits Required:		**36**