

LEADERSHIP AND NEGOTIATION CERTIFICATE

Requirements for the Leadership and Negotiation Certificate are as follows:

Code	Title	Hours
MLN 500	Introduction to the Theory and Practice of Negotiation	3
MLN 505	Introduction to Models and Concepts in Leadership	3
MLN 610	Advanced Leadership and Negotiation Concepts	3
MLN 615	Leading and Negotiating in a Virtual and Multicultural World	3
MLN 620	Psychological Dimensions of Leadership and Negotiation	3
Total Credits Required:		15